



Rio South Texas Regional Procurement Technical Assistance Center (PTAC)

Who we are and our Mission

- **PTAC is funded by the U.S. Department of Defense through the Defense Logistics Agency – Office of Small Business Programs and hosting organizations.**

Our Mission

- **Increase the number and type of businesses selling products and services to governmental agencies.**

Coverage area

Brooks

Cameron

Hidalgo

Maverick

Starr

Webb

Willacy

Zapata

Services Available

- **Consulting on Procurement**
- **Electronic Bid Match System**
- **Procurement Training and Workshops**
- **Access to Government Purchasing Agents**

Topics in Selling to The Government

- **Assist in selecting appropriate federal & state codes (NAICS & NIGP)**
- **Bid opportunity training and service**
- **Subcontracting research**
- **Information and education opportunities available (Conferences, Seminars, etc.)**
- **Advance Training such as Proposal Prep.**

Areas of Assistance

- **Federal Government**
- **State Government**
- **Local Government**

Selling to the Federal Government

Certifications:

- 8(a)
- HUBZone
- Woman-Owned Small Business (WOSB)
- Economically Disadvantaged Woman-Owned Small Business (EDWOSB)
- Veteran-Owned Small Business (VOSB)
- Service-Disabled Veteran-Owned Small Business (SDVOSB)

Selling to the Federal Government (cont.)

Registrations:

- **System Awards Management (SAM)**
- **Dynamic Small Business Search Profile**

Selling to the State of Texas

Certifications & Registrations:

- **Historically Underutilized Business (HUB) Program**
- **Centralized Master Bidders List (CMBL)**
- **Disadvantaged Business Enterprise (DBE)**

Selling to the Local Government

Assist business owners with:

- **navigating local purchasing websites (accessing opportunities, vendor registration, etc.)**
- **purchasing Co-ops such as the Texas Buy Board, TXMAS, Region One, etc.**
- **access to Government Purchasing Agents and Coordinators**

Federal Business Certification Contracting Goals:

To ensure that small businesses get their fair share, contracting goals have been established by law for Federal executive agencies:

- 29.7 percent of prime contracts for small businesses (average);
- 5 percent of prime and subcontracts for women-owned small businesses;
- 5 percent of prime and subcontracts for small disadvantaged businesses;
- 3 percent of prime contracts for HUBZone small businesses;
- 3 percent of prime and subcontracts for service-disabled veteran-owned small businesses.

State Business Certification Contracting Goals:

11.2% for heavy construction other than building contracts

21.1% for all building construction including general contractors and operative builder contracts (G/C)

32.9% for all special trade construction contracts (Scope)

23.7% for all professional service contracts (specialized projects);

26.0% for all other service contracts

21.1% for commodities contracts (fixed items).

APTAC – Nationwide Assistance!

- Association of Procurement Technical Assistance Centers
- www.aptac-us.org

The screenshot shows the APTAC website homepage. At the top left is the APTAC logo (Association of Procurement Technical Assistance Centers). To the right, there is a navigation bar with links for HOME, ABOUT US, GOVERNMENT CONTRACTING ASSISTANCE, APTAC PARTNERS, PTAC LOGIN, and CONTACT US. A search bar is located in the top right corner with the text "Welcome, Guest | Member Login" and a "Find a PTAC" button. Below the navigation bar, there is a "Find a PTAC" section with a dropdown menu for "Select a State" and a map of the United States. To the right of the map, there is a red banner for "HELP FOR GOVERNMENT CONTRACTING" with a sub-header "Procurement Technical Assistance Centers (PTACs)". Below this, there is a section titled "Free Help with SAM Registration" and a list of services: "Workshops and Matchmaking Events" and "One-on-One Counseling". At the bottom of this section, there is a "Find your PTAC now!" button and a link to "see also APTAC's Government Contracting Intelligence blog." To the right of the main content, there is a "Contracting Success" section with a blue header and text stating "In 2019, PTAC clients were awarded \$24 BILLION IN CONTRACTS with over 57,000 businesses receiving assistance." Below this, there is a "Learn More" button. At the bottom right, there is an "APTAC Partners" section with a blue header and text stating "APTAC and NIST-MEP Enter Partnership to Help Expand". At the bottom of the page, there is a banner for "NATIONAL PTAC DAY".

APTAC – Nationwide Assistance!

PTAC – TEXAS

1. Del Mar College PTAC – Corpus Christi, TX
2. El Paso Community College – El Paso, TX
3. NW Texas PTAC – Abilene, TX
4. UTRGV Rio South Texas Regional PTAC – Edinburg, TX
5. University of Houston PTAC – Houston, TX
6. University of Texas at San Antonio PTAC – San Antonio, TX
7. UTA Cross Timbers PTAC – Arlington, TX

Contact Us



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Procurement Technical
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Service Area:

Brooks, Cameron, Hidalgo, Maverick, Starr,
Webb, Willacy, and Zapata Counties.

Follow us on social media for upcoming events!

✉ ptac@utrgv.edu

🌐 www.utrgv.edu/ptac

📘 facebook.com/utrgvptac